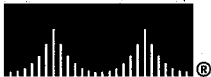


CISCO SYSTEMS



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December 4, 2003

Mr. Robert Snively
Chair, INCITS Technical Committee T11
Brocade Communications Systems, Inc.
1745 Technology Drive
San Jose, CA 95110

RE: Licensing Statement for T11 Standards

Dear Mr. Snively:

Cisco Systems, Inc. has announced its intention to acquire Andiamo Systems, Inc. Andiamo has previously submitted a patent licensing statement to you regarding pending patent applications related to the FC-SP, FC-FS, FC-FS-2, FC-LS, FC-GS-4, FC-SW-3, FC-BB-2 and FAIS proposed standards.

Upon completion of the Andiamo acquisition, Cisco Systems, Inc. will honor the terms of the Andiamo licensing statement (restated here):

Andiamo Systems, Inc. has pending patent applications which may be related to the subject matter of the FC-SP, FC-FS, FC-FS-2, FC-LS, FC-GS-4, FC-SW-3, FC-BB-2 and FAIS proposed standards.

If these proposed standards are adopted by ANSI as standards and any claims of any Andiamo patents are necessary for practicing these standards, any party will be able to obtain a license from Andiamo to use any such patent claims under reasonable, non-discriminatory terms, with reciprocity, to implement and full comply with the standards.

Any questions regarding this policy or the involved patents should be directed to me.

Regards,

A handwritten signature in black ink, appearing to read "Robert Barr", is written over the typed name.

Robert Barr
VP, Intellectual Property
Cisco Systems, Inc.