
Fibre Channel: State of the Art & What is Needed

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Fibre Channel: Where we are

High volume **now!**

Now: > 10% of High End SCSI Business

End of Year: > 20%
(SCSI, not desktop or depop models)

Strategic developments with most major computer manufacturers

Fibre Channel: Where we have to go

Keep FC on top

Must be the unambiguous high end
Highest performance
Best value for connectivity,
reliability

Defend FC turf

SAN's, LAN's fighting it
Recognize the competition
Give FC the features it needs

Expand the market

Low cost switches

Fibre Channel: How do we Get There?

1. Class 2 Disk and Tape support
2. More Efficient Protocol
3. 200 MB/s
4. Low Latency, High Priority Messages
5. Reliable Multicast Transmission

Fibre Channel: Class 2 Support

Reasons: Common support for Disc and Tape
Quicker error detection, especially
across fabrics

Considerations: Avoid extra arbitration for ACK
(Would NACK be desirable??)

Fibre Channel: More Efficient Protocol

- Reasons:
- Lower cost/better performance in switches
 - Better utilization of physical plant
- Considerations:
- Compatibility with FC-AL
 - Independent interfaces for higher reliability
 - We will build only one device!

Fibre Channel: 200 MB/s

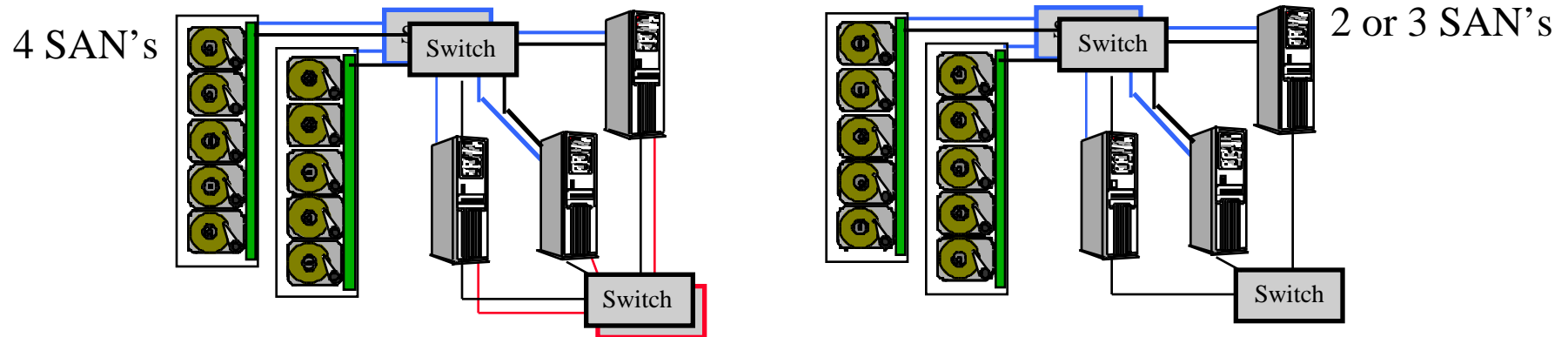
Reasons: High data rate applications need it
Keep FC-AL's leadership unambiguous

Considerations: CANNOT BREAK COST MODEL
Cannot break power envelope
Must have backward compatibility
We will build only 1 device
Speed determination for new
systems

Fibre Channel: Low Latency Messages

Reasons: RAID controller cache coherency
Clustering support - SAN or SAN backup

Considerations: Can it work with SCSI traffic??????
Common hardware essential

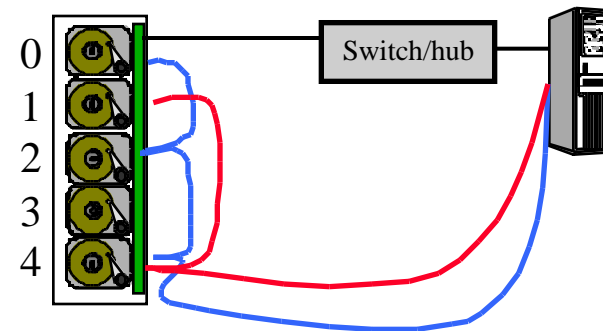


Fibre Channel: Reliable Multicast

Reasons: More efficient support for RAID, Mirroring
Disseminate messages to multiple managers

Considerations: Must be reliable - have to know it got there
AARON virtual circuits good proposal
Should work with low latency messages

Red Virtual Circuit: Drives 1,4
Blue Virtual Circuit: Drives 0,2,4



Fibre Channel: Its Future is What We Make It!