Mr. D. L. Peyton  
Managing Director  
American National Standards Institute, Inc.  
1430 Broadway  
New York, NY 10018

Dear Mr. Peyton:

We have been informed that the following proposed standard is being considered for adoption:

Proposed ANSI Recorded Magnetic Tape for Information Interchange (1600 CPI, Phase Encoded) (X3.39-19xx)

Please be informed that with regards to the above standard, IBM has patent protection both issued and pending which relates thereto.

IBM's policy with respect to such patent protection or pending patent protection is as follows: In the event issued patents or patent applications, including design patents for type fonts (but not including any other design patents) which are owned or controlled by IBM, anywhere in the world become pertinent to the adoption of a national or international standard, such issued patents or patents issuing on such patent applications will be made available on a non-discriminatory basis under a nonexclusive license on reasonable terms and conditions.

A substantial number of participants in the data processing industry are and have been licensed under IBM’s patents which relate to the above noted proposed standard. As the terms and conditions of the licenses vary in accordance with the specific arrangement between IBM and the licensee, no overall description of them is practical. On the other hand, the terms and conditions of all such are reasonable and non-discriminatory.
In the event any organization indicates interest in a license under IBM's patents, you should instruct it to contact the following:

Vice President, Commercial and Industry Relations
International Business Machines Corporation
Old Orchard Road
Armonk, NY 10504

We trust this letter fulfills the requirements of Section 86 of ANSI's Member Body Council Operating Procedures.

Sincerely,

L. John Rankine

cc: Mr. R. M. Brown - Secretary ANSI X3
    Dr. L. Robinson